

For each statement below score yourself in this way:

This statement is absolutely true for me. 3 POINTS

This statement is sort-of true for me. 2 POINTS

This statement is not true for me. 1 POINT

Belief in Network Marketing

I have read 6 books or more on network marketing and continue to educate myself on the industry on a weekly basis.

I understand the difference between earned income and leveraged income and can easily explain both concepts to a prospect.

I can explain to a prospect why network marketing today, is the absolute best possible business choice for the average person.

Belief in Max International

I can explain when, how and why a network marketing company goes into real momentum and why Max International is about to experience hyper growth.

I know the names and backgrounds of Max International' president, 5 owners, 2 master associates and how they came to be with Max International.

Since I joined Max International, I have been to every weekly meeting and every major event that the company or my upline has hosted in my city, as well as the last convention.

Belief in Max International Products

I use all as three Max products as directed.

I know the product testimonials of at least 10 or more people that I can reach by phone.

I recommend and explain our products to 7 people or more per week (or 1 per day).

Belief in Max International Compensation Plan

I can easily explain the difference between a real pyramid, an employment pyramid, and how in Max International, someone below me can actually make far more money than me.

I understand and can explain the benefits of the Max International comp plan compared to the comp plans of at least 2 other network marketing companies.

I have a Target Income Goal and have figured out the size of organization I need to create that monthly residual income.

Belief in Yourself

I speak to anyone and everyone about Max International. I have approached the most successful and respected individuals in my circle of influence.

I have specific, written, life and business goals that I carry with me at all times and review at least once a day.

I have read at least 6 books on self-development and continue to educate myself weekly in this area.

Your Score

0 to 15. If you have been in Max International less than one week, this is a great score. If you have been in Max International more than a week, start improving your score on the above points right away.

16 to 35. You're on your way but absolutely, positively will not get to 6-figures a year with this score. If you're working on the above points great, if not, you better start. Either way, BE AT CONVENTION IN SEPTEMBER!!!

36-45. You have what it takes to make it to the top. Review the areas where you scored low, ask yourself why and ask your mentor how you can improve. We know you'll be at the next convention, the question is, how many of your people will be there?